

ADDENDUM 1



Request for Information For Telecommunication Audit

June 19, 2018

Please acknowledge receipt of this Addendum and include with your proposal.

Company

Authorized Signature

Date

Questions/Responses

1) What is the current annual spend? **\$1,540,693.20**

2) Spend by vendor?

| | |
|------------------------------|--------------|
| AT&T | \$277,167.72 |
| AT&T Mobility | \$1,356.00 |
| CenturyLink | \$58,956.36 |
| DirectTV | \$911.28 |
| Intelliverse | 301.80 |
| RCS Communications | 1,101.72 |
| SPOK | \$1,182.20 |
| Time Warner Cable - Spectrum | \$211,358.44 |
| Verizon Wireless | \$963,358.20 |
| Windstream | \$22,439.64 |

3) Number of Invoices? **30**

4) Number of Devices? **1300**

5) Approximate number of locations? **30**

6) Have you ever done an audit before? **Yes** If so when? **2013**

1. What is the breakdown and spend for the City of Winston-Salem monthly/annually? **See attached spending table.**
 - a. Local
 - b. LD
 - c. WAN/MAN
 - d. Internet
 - e. Wireless
 - f. Misc.
2. Is Procurement a need for the City of Winston-Salem? **No**
3. Is this a one-time audit opportunity only? **Yes.** You mention expense management services, but is ongoing expense management an opportunity here? **Not looking for ongoing expense management. We do this in house.**
4. If a company is not located in the City of Winston-Salem or a minority business, how can it make up the 40% variance in major criteria proposed? **By winning the other 3 criteria**

| Vendor | Account # | Type of Service | Annual Amount | Total Spend By Vendor | Number of Invoices |
|--------------------------------------|--|--|------------------------|------------------------|--------------------|
| AT&T Club Bill | 910M16-4772-888-1917 | Centrex | \$ 275,945.16 | 0 | 1 |
| AT&T | 140667952 | Internet - Carl Russell Community Center (WinstonNet) | \$ 181.92 | 0 | 1 |
| AT&T | 159161742 | Internet - Martin Luther King, Jr. Community Center (WinstonNet) | \$ 181.92 | 0 | 1 |
| AT&T | 283657302 | Internet - Polo Park Communtiy Center (WinstonNet) | \$ 181.92 | 0 | 1 |
| AT&T | 171-792-2420 363 | Long Distance | \$ 676.80 | 0 | 1 |
| AT&T | 336-748-3370 1510 1912 | Phone Service - Fax Line - DOT | \$ 1,971.84 | \$ 277,167.72 | 1 |
| AT&T Mobility | 287272738083 | Phone Service - Emergency Tower - Skate Park Deacon Blvd | \$ 175.92 | 0 | |
| AT&T Mobility | 287272738083 | CradlePoint Connectivity - Church & Fourth Street Parking Deck | \$ 590.04 | 0 | |
| AT&T Mobility | 287272738083 | CradlePoint Connectivity - 6th and Cherry Parking Deck | \$ 590.04 | \$ 1,356.00 | 1 |
| CenturyLink | 308274269 | Phone Service | \$ 624.24 | 0 | 1 |
| CenturyLink | 307911666 | Phone Service | \$ 676.80 | 0 | 1 |
| CenturyLink | 308058408 | Phone Service | \$ 1,691.28 | 0 | 1 |
| CenturyLink - Level 3 Comm | 3-149126 (Billing Account #466715) | SIP Service - Including Long Distance | \$ 39,404.28 | 0 | 1 |
| CenturyLink - Level 3 Comm | 3-149126 (Billing Account #5-MMSRGBBZ) | Secondary Internet Provider | \$ 16,559.76 | \$ 58,956.36 | 1 |
| DirecTV | 017447766 | Satellite TV-Sanitation - Lowery Street | \$ 911.28 | \$ 911.28 | 1 |
| Intelliverse | 033-5318 | Voice Mailbox Service - HR | \$ 301.80 | \$ 301.80 | 1 |
| RCS Communications | 22783 | Pager Service | \$ 1,101.72 | \$ 1,101.72 | 1 |
| SPOK | 0057004 | Pager Service | \$ 1,183.20 | \$ 1,183.20 | 1 |
| Timer Warner Cable (Spectrum) | 202-476438001-001 | Internet & Data | \$ 191,279.28 | 0 | 1 |
| Timer Warner Cable (Spectrum) | 202-46768301-001 | Roadrunner Internet Service - Council Member Burke | \$ 448.68 | 0 | 1 |
| Timer Warner Cable (Spectrum) | 202-476437901-001 | Internet - WinstonNet | \$ 18,813.00 | 0 | 1 |
| Timer Warner Cable (Spectrum) | 202-92863901-001 | Cable TV Service -CBD | \$ 578.28 | 0 | 1 |
| Timer Warner Cable (Spectrum) | 202-958338901-001 | Cable TV Service - Operations - 1225 E. 25th Street | \$ 826.20 | \$ 211,945.44 | 1 |
| Verizon Wireless | 602055043-0001 | Cell Service and Usage Charges Only (Does not include Equipment Costs) | \$ 672,908.76 | 0 | 1 |
| Verizon Wireless | 620449280-0001 | Wireless Cards (Police and Fire) | \$ 180,558.84 | 0 | 1 |
| Verizon Wireless | 620449280-0002 | Wireless Cards (Police and Fire) | \$ 15,690.48 | 0 | 1 |
| Verizon Wireless | 620449280-0003 | Wireless Cards (Police) | \$ 50,183.88 | | 1 |
| Verizon Wireless | 223191009-0001 | Machine to Machine | \$ 16,189.92 | 0 | 1 |
| Verizon Wireless | 422471070-0001 | State Contract Wireless | \$ 27,826.32 | \$ 963,358.20 | 1 |
| Windstream | 063109775 | Phone Services - Long Creek Pool - New Service | \$ 1,090.80 | 0 | 1 |
| Windstream | 060210215 | Phone Services - Various Sites | \$ 13,831.44 | 0 | 1 |
| Windstream | 064445548 | Phone Services - Utilities | \$ 7,517.40 | \$ 22,439.64 | 1 |
| Annual Spend | | | \$ 1,540,693.20 | \$ 1,538,721.36 | 30 |

| | |
|------------------------------|-----------------|
| Current Annual Spend | \$ 1,540,693.20 |
| Spend By Vendor | |
| AT&T | \$ 277,167.72 |
| AT&T Mobility | \$ 1,356.00 |
| CenturyLink | \$ 58,956.36 |
| DirecTV | \$ 911.28 |
| Intelliverse | \$ 301.80 |
| RCS Communications | \$ 1,101.72 |
| SPOK | \$ 1,183.20 |
| Time Warner Cable - Spectrum | \$ 211,945.44 |
| Verizon Wireless | \$ 963,358.20 |
| Windstream | \$ 22,439.64 |
| Number of Invoices | 30 |