ADVERTISEMET FOR PROPOSALS

Sealed proposals endorsed Maintenance Renewal for Citrix Products for the City of Winston-Salem will be received by the City/County Purchasing Department in Suite 324, City Hall Building, 101 North Main Street, Winston-Salem, NC until 12:00 Noon, Wednesday, November 7, 2018. Instructions for submitting proposals and/or receiving the complete RFP document specifications may be obtained during regular office hours at the same location, or by contacting Jerry Bates via email jerryjb@cityofws.org (Email is preferred) or phone 336-747-6939. The City reserves the right to reject any or all proposals.

Jerry Bates
Purchasing Director
Notice to Proposers

It is the policy of the City that an employee, officer, or agent of City may not participate in any manner in the bidding, awarding, or administering of contracts in which they, or a member of their immediate family, their business partner, or any organization in which they serve as an officer, director, trustee, or employee, has a financial interest.

The successful proposer must comply with all provisions of the Americans with Disabilities Act (ADA), the Equal Employment Opportunity Act (EEOA), and all rules and regulations promulgated thereunder. By submitting a proposal, the successful proposer agrees to indemnify the City from and against all claims, suits, damages, costs, losses, and expenses in any manner arising out of, or connected with, the failure of the Company, its subcontractors, agents, successors, assigns, officers, or employees to comply with the provisions of the ADA, EEOA, or the rules and regulations promulgated thereunder.

All bids must be firm and not subject to increase, unless specified within the provisions of this Request for Proposals (RFP) and mutually agreed upon by the City and the proposer.

No special inducements will be considered that are not a part of the original bidding document.

The City reserves the right to hold proposals open for a period of sixty days (60) days after due date before making awards.

City’s Rights and Options

The City, at its sole discretion, reserves the following rights:

- To supplement, amend, substitute or otherwise modify this RFP at any time
- To cancel this RFP with or without the substitution of another RFP
- Issuance of this RFP does not guarantee a contract will be awarded to any proposer
- To take any action affecting this RFP, this RFP process, or the services subject to this RFP that would be in the best interests of the City
- To issue additional requests for information
- To require one or more service providers to supplement, clarify, or provide additional information in order for the City to evaluate the responses submitted
- To negotiate a contract with a service provider based on the information provided in response to this RFP

Public Records

Any material submitted in response to this RFP will become a “public record” once the proposer’s document(s) is opened and the proposer is determined to be a participant in the solicitation process and shall be subject to public disclosure consistent with Chapter 132, North Carolina General Statutes.

Proposals submitted under this section shall not be subject to public inspection until a contract is awarded N.C.G.S 143-129.8(d).

Trade Secrets/Confidentiality

Proposers must claim any material which qualifies as "trade secret" information under N.C.G.S. 66152(3) in their response to this RFP and must state the reasons why such exclusion from public disclosure is necessary and legal.

To properly designate material as trade secret under these circumstances, each Proposer must take the following precautions: (a) any trade secrets submitted by a Proposer should be submitted in a separate, sealed envelope marked "Trade Secret - Confidential and Proprietary Information - Do Not Disclose Except for the Purpose of Evaluating this Proposal," and (b) the same trade secret/confidentiality designation should be stamped on each page of the trade secret materials contained in the envelope.

Do not attempt to designate your entire proposal as a trade secret, and do not attempt to designate pricing information as a trade secret. Doing so may result in your bid being disqualified.

In submitting a proposal, each Proposer agrees that the City may reveal any trade secret materials
contained in such response to all City staff and City officials involved in the selection process, and to any outside consultant or other third parties who assist City in the selection process. Furthermore, each Proposer agrees to indemnify and hold harmless the City and each of its officers, employees, and agents from all costs, damages, and expenses incurred in connection with disclosing any material, which the Proposer has designated as a trade secret.

The City reserves the right to make all final determination(s) of the applicability of North Carolina General Statutes § 132-1.2, Confidential Information.

**Familiarity with Laws and Ordinances**

The submission of a proposal on the services requested herein shall be considered as a representation that the Proposer is familiar with all federal, state, and local laws, ordinances, rules, and regulations which affect those engaged or employed in the provision of such services, or which in any way affects the conduct of the provision of such services; and no plea of misunderstanding will be considered on account of ignorance thereof. If the Proposer discovers any provisions in the RFP documents that are contrary to or inconsistent with any law, ordinance, or regulation, it shall be reported to the City in writing without delay.

The Proposer agrees that in carrying out this contract, compliance will be maintained with all applicable federal, state, and local laws, specifically including, without limitations, the Occupational Safety and Health Act of 1970 and Section 1324A, the Immigration Reform and Control Act.

The Proposer certifies that the proposal is made in good faith and without collusion with any person making a proposal or with any officer or employee of the City.

The undersigned further agrees, in connection with the performance of this contract, not to discriminate against any employee or applicant for employment because of race, religion, color, gender, age, handicap, political affiliation, or national origin.

The City reserves the right to hold proposals open for a period of sixty days (60) days after due date before making awards.

Proposals are to be signed by an officer of the company authorized to bind the submitter to its provisions. Failure to manually sign the appropriate proposal form will disqualify the proposer and the proposal will not be considered.

**Ethics Policy Code of Conduct**

The City has establish guidelines for ethical standards of conduct for City representatives and to provide guidance in determining what conduct is appropriate in particular cases. City representatives should maintain high standards of personal integrity, truthfulness, honesty, and fairness in carrying out public duties; avoid any improprieties in their roles as public servants including the appearance of impropriety; and never use their position or power for improper personal gain. In establishing an ethics policy, the City desires to protect the public against decisions that are affected by undue influence, conflicts of interest, or any other violation of these policies as well as promote and strengthen the confidence of the public in their governing body. For a complete review of the City Policy click the following link.


**Stimulation of the Local Economy**

In an effort to stimulate the local economy, foster development and promote efficiency in the provision of city services and the completion of various city projects, the City of Winston-Salem has undertaken an initiative to strongly encourage all parties contracting with the City of Winston-Salem to evaluate their internal operations and hiring practices and, where appropriate, to initiate efforts to stimulate the local economy by hiring applicants and contractors from the Winston-Salem/Forsyth County Area and by utilizing minority and women contractors and service providers. Such efforts to stimulate the local economy may be accomplished by posting job vacancies with the North Carolina Employment Security Commission, the Piedmont Triad Regional Council of Governments, and the Winston-Salem Urban
League; and utilizing the State of North Carolina Office for Historically Underutilized Business database (https://www.ips.state.nc.us/IPS/vendor/SearchVendor.aspxt=hobtain) or other local resources such as the City of Winston-Salem M/WBE Program to identify Winston-Salem/Forsyth County based contractors and subcontractors. Stimulation of the local economy requires a collaborative effort of both the public and private sector. The city is committed to taking reasonable steps to achieve said goal.

**E-Verify Compliance**

Per N.C.G.S. 143-133.3 “E-VERIFY. CONTRACTOR shall comply with the requirements of Article 2 of Chapter 64 of the North Carolina General Statutes. Further, if the CONTRACTOR utilizes a subcontractor, the CONTRACTOR shall require the subcontractor to comply with the requirements of Article 2 of Chapter 64 of the North Carolina General Statutes.”

**Iran Divestment Act:** Provider hereby certifies that it is not on the North Carolina State Treasurer’s list of persons engaging in business activities in Iran, prepared pursuant to NCGS 147-86.58, nor will Provider utilize on this agreement any subcontractor on such list. This list, along with additional information about the Iran Divestment Act, is available on the Treasurer’s Office site: [https://www.nctreasurer.com/inside-the-department/OpenGovernment/Pages/Iran-Divestment-Act-Resources.aspx](https://www.nctreasurer.com/inside-the-department/OpenGovernment/Pages/Iran-Divestment-Act-Resources.aspx).

**Divestment from Companies that Boycott Israel**

Proposer hereby certifies that it is not on the North Carolina State Treasurer’s list of companies engaged in a boycott of Israel in violation of NCGS 147-86.80 et. seq. and that it will not utilize on this agreement any subcontractor on said list.”

The bidder agrees that in carrying out this contract, compliance will be maintained with all applicable federal, state, and local laws, specifically including, without limitations, the Occupational Safety and Health Act of 1970 and Section 1324A, the Immigration Reform and Control Act.

The bidder certifies that the bid is made in good faith and without collusion with any person bidding on this contract or with any officer or employee of the City of Winston-Salem.

The undersigned further agrees, in connection with the performance of this contract, not to discriminate against any employee or applicant for employment because of race, religion, color, gender, age, handicap, political affiliation or national origin.

The City reserves the right to hold bids open for a period of sixty days (60) days after due date before making awards.
INTRODUCTION

This is a solicitation for bids from qualified companies who can provide the annual maintenance for Citrix Products as defined in this Request for Quotation (RFQ) to the City of Winston-Salem in accordance with the terms and conditions of this RFQ. As used in this RFQ, “the City” refers to the Municipal Government of the City of Winston-Salem and its divisions.

This RFQ sets forth the requirements and specifications needed and intends to provide the prospective bidder with sufficient information to enable them to understand the requirements and expectations of the City in acquiring the specified services. Bidders are expected to submit a formal bid that shall meet the requirements of this RFQ in the format and manner specified herein.

The City intends to award a purchase order with one vendor for the services outlined in this RFQ. The City reserves the right to withdraw this RFQ at any time or not to issue a purchase order. All submitted responses to this bid shall become the property of the City of Winston-Salem.

INSTRUCTIONS TO PROPOSERS

This entire set of documents constitutes the RFQ. The proposer must return the RFQ with all information necessary to properly analyze the proposer's response. All bids shall be returned in a sealed container or opaque envelope marked Maintenance Renewal for Citrix Products containing one original (please mark document as original) proposal showing original signatures and seals, and one (1) copy of the complete proposal. All responses must be delivered to the City/County Purchasing Department in Suite 324, City Hall Building, 101 North Main Street, Winston-Salem, NC 27101, no later than 12:00 Noon, Wednesday, November 7, 2018. Submittals will not be accepted by fax or electronic mail. Late responses will not be considered.

REQUESTS FOR ADDITIONAL INFORMATION

Bidders are to submit all questions and requests for additional information in writing via e-mail no later than 12:00 Noon, Wednesday, October 31, 2018, to Jerry Bates, City/County Purchasing Director, 101 North Main Street, Winston-Salem, NC 27101 or e-mail: jerryjb@cityofws.org (Email is preferred). The City will submit written responses regarding general inquiries that do not alter the substance of this RFQ via e-mail to all bidders to ensure that each organization receives the same information, except answers to questions which the City determines are confidential in nature or would divulge another bidder’s strategy.

Responses to inquiries that may alter the terms and conditions of this RFQ will be submitted to all bidders in the form of an Addendum. Except as otherwise directed, bidders shall not communicate with other parties within the City regarding this RFQ.
### Purpose
The purpose of this Request for Quote (RFQ) is to solicit bid responses for the annual maintenance renewal for all the City’s Citrix products, plus an additional new license purchase of 10 Citrix Workspace Suite licenses.

### Requirements
- The awarded vendor **Must** be an authorized Citrix reseller.
- Vendors must fill in the pricing amounts in the parts list section of the RFQ.
- The 10 new Citrix Workspace Suite licenses must be co-termed with the existing maintenance contract.

### Organization ID: 47229425

### Billing Address
Bryce A. Stuart Building  
100 East 1st Street, Suite 520  
Winston-Salem, NC 27101  
Attention: Randy Pressley 336-749-1936

**Maintenance Start date** 11/12/2018  
**Maintenance End date** 11/11/2019

The parts list below provides the part numbers and quantities needed:

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<th>Service Level: Select Product Suite</th>
<th>Trans Type</th>
<th>Serial Number</th>
<th>Program Level</th>
<th>User Count</th>
<th>Each Price</th>
<th>Total Cost</th>
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<table>
<thead>
<tr>
<th>Service Level: Appliance Maintenance-Gold</th>
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<tr>
<td>Citrix ADC MPX 5650 Standard Edition Appliance</td>
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<td>Citrix ADC MPX 5650 Standard Edition Appliance</td>
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<table>
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<tr>
<th>New License Purchase</th>
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<tbody>
<tr>
<td>Citrix Workspace Suite</td>
</tr>
<tr>
<td>Citrix Workspace Suite – Maint&amp;Support – 1 Year</td>
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</table>

**Total Bid:**
Maintenance Renewal for Citrix Products

PROPOSAL AUTHORIZATION AND SIGNATURE

Bids are to be signed by an officer of the company authorized to bind the submitter to its provisions. Failure to manually sign the appropriate bid form will disqualify the bidder and the bid will not be considered. This proposal must also be notarized.

______________________________                _____________________________
Company Telephone Number

________________________________________                _____________________________
Authorized Signature Witness

________________________________________                _____________________________
Typed Name and Title E-Mail Address

________________________________________
Address, (P.O. Box or Street) City, State, Zip

On this ___ day of _____________________, 20____ before me _____________________________
(name)
to me personally known, being duly sworn, did execute the foregoing proposal, and did so state that
he/she was properly authorized by _________________________
(company name)
to execute the proposal and did so on his/her free act and deed.

SEAL

Notary Public____________________________ My commission expires __________________

The following information is requested for statistical purposes only. The provision or omission of
this information will neither affect nor influence the award of these contracts. Bidder further
certifies that:

We ( ) are a Historically Underutilized Business (HUB) certified by State of North Carolina.

We ( ) are a minority business enterprise.
( ) are not a minority business enterprise.

If yes, please identify in the appropriate box below:
( ) Black
( ) Hispanic
( ) Asian American including Indian Subcontinent and Pacific Islands
( ) Native American Indian including Eskimos and Aleuts

We ( ) are a woman-owned business concern.
( ) are not a woman-owned business concern